

Mobile Expense Management and Optimization

From individual invoices to rates, contracts, and carriers.
Analyze, audit, optimize, allocate, and negotiate.



Outsource This Job To A Specialized Team

Few businesses have the specialized resources to watch for billing inaccuracies, identify overspending, align budgets to actual usage, and leverage insight for carrier negotiations. Ongoing scrutiny of invoices, in Tangoe's experience, is not what IT professionals signed up for. In most companies, this function falls between departments and is not optimally handled. When telecom invoice and contract management are outsourced and expertly handled by a dedicated team, overall spend is typically reduced by 2% to 8%.

Key Challenges

- Constant vigilance for billing errors at a granular level.
- Accurate allocation of charges with split billing.
- Verifying accurate application of tariffs.
- Stopping charges on zero-use devices.
- Knowing the best tariffs from carriers and securing them contractually.
- Out-of-plan, out-of-coverage and noncompliant device usage

"We suspected money was being left on the table, but we lacked the visibility into mobile TCO and spend that we needed."



Tangoe Mobile Expense Management And Optimization

With millions of dollars involved in many cases, companies have turned to Tangoe to manage and optimize their different carriers and vendors, making Tangoe the market leader in this field. The solution includes:

Invoice acquisition and loading into Tangoe's analytic repository.

Allocation of charges according to your accounting structure and policies.

Validation and auditing of invoices.

Centralized contract oversight and management.

Dispute management and resolution.

Optimization and rate benchmarking

“Tangoe comes in the door knowing what we should and could be paying, and their mastery of granular detail and rates gets us there.”



Visibility and Control

Tangoe steps in and handles virtually every aspect of mobile expense management from the invoice to contracts and carriers. Contract oversight goes hand in hand with careful checking of each invoice. We take charge of invoice processing, audit charges to ensure you are not overpaying, and initiate and resolve disputes on your behalf to correct billing. Visibility into your mobile spend is valuable, but the ability to compare spend to verified, detailed industry benchmarks is a game-changer that creates a clear path to significant savings.

Expense Management and Optimization Benefits

Tangoe has the proven ability to take end-to-end responsibility for optimizing your organization’s mobile spend.

- IT and Finance departments can hand off the burden of vigilance over every invoice, and the complexity and tedium that entails.
- Your invoices from every carrier are centralized and normalized in our system, so you can easily compare the services and rates you receive.
- Your management gets an ongoing, clear, overall view and understanding of your mobile spending.
- Tangoe applies – and provides you with – appropriate benchmarks to compare and evaluate your rate and plans.
- Every mobile invoice is optimized, with verification that your contracted tariffs are applied correctly.
- Immediate crackdown on charges for zero-use devices.
- Clear reports on all your mobile usage, plans, and charges by end user, department, business unit, and carrier.
- Review of tactical options and analytical insights as part of your overall optimization program.
- Contract negotiation and renegotiation, on an as-needed basis, with inside knowledge of the best achievable terms, while maintaining positive carrier relationships.
- You realize consistent savings while providing the service mix that your users need.

For more information on Tangoe Mobile Expense Management and Optimization, visit www.tangoe.com or call 844.484.5041.

A Global Market Leader in Mobile Enablement

Tangoe built its quantifiable track record by helping companies navigate IT and telecom challenges and make mobile usage a success every day. Nothing is more effective than specialized, deep, insider knowledge of mobile devices, vendors, carriers, plans, and technical issues. Even the largest global clients rely on us for benchmarking and carrier negotiations to mobile device sourcing and provisioning.